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October 2008

It's SCARY How Low Our Rates Are!

In these times of tight cash and fewer sales, you can depend on PCG to always offer your customer the lowest payment possible. We have found our payments to be \$10, even \$25 lower than some of our competitors!



Dare to compare!!

Log onto www.vendorsalescenter.com now and evaluate our rates.



If you find a lower rate out there, email your program manager, [Jim Wall](#).

Then, start using these low rates and get out there and start selling! There is plenty of opportunity in a bad economy to simply thrive!

QUIZ WINNERS!

Congratulations to Chris Doyle of AVID and Bob Foster of CoMatrix! They were the first two responders to our back to school quiz! They have both won a free Samsung Alarm Clock!



The answers to the quiz were:

1. What dollar amount in purchases and leases can a company 100% depreciate this year?
 - a. \$150,000
 - b. \$200,000
 - c. **\$250,000**

2. How many commission points can you add in on a \$20,000 lease?
 - a. 3%
 - b. 4%
 - c. **6%**

3. What number do you fax an application to for an answer within 4-6 business hours?
 - a. **800-847-7171**
 - b. 800-606-0037

c. 800-877-8056



Meet Corinne Beyer

Corinne Beyer is the regional sales rep for New York, Oregon, and Washington. She has over 15 years experience in leasing with a comprehensive background in sales, documentation, and credit. Her quick wit and pleasant personality has been key in closing many difficult transactions over the years.

Corinne can be reached at 800-877-8056 x140.

Customer Care Pledge

PCG pledges to be the **Business Partner you can count on!**
For an application or online quote visit www.vendorsalescenter.com
info@provcap.com
800-877-8056 x111

“Don’t limit yourself. Many people limit themselves to what they think they can do. You can go as far as your mind lets you. What you believe, remember, you can achieve.”
:::Mary Kay Ash:::

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